



**RICHARD W. LUCIANI**  
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## CURRENT RESPONSIBILITIES

Richard joined Grubb & Ellis|Las Vegas in October 2007 as Senior Associate, Investment Services for the Barton, Luciani and Moore Team. Richard specializes in the sale and leasing of industrial and office properties in the Las Vegas valley.

## CAREER SUMMARY

Richard's professional background includes over 10 years of experience in commercial real estate investment sales, business park development, and the sale and leasing of single and multi-tenant properties. Additionally, he has twenty-five years of experience in corporate finance and operations. Prior to joining Grubb & Ellis|Las Vegas, Richard was a Senior Associate with IPG Commercial Real Estate Services., Inc., where he specialized in the sale and leasing of industrial and office properties. Prior to this, Richard was an Investment Specialist with Marcus & Millichap. His client representation includes The Koll Company, Pageantry Development, Investment Equity Development, Magnum Opes Corporation and Harsch Investment Properties.

Before moving to Las Vegas, Richard was a CFO for a Fortune 500, multi-national, food and beverage company. He was responsible for the company's real estate portfolio, and managed finance and operations. Richard provides exceptional service to his clients using his corporate finance background and years of investment real estate experience.

## EDUCATION

- Bachelors in Business Administration – Concordia University in Canada
- Lied Institute for Real Estate Studies – Commercial Real Estate Certification Program - University of Nevada, Las Vegas (UNLV)

## PROFESSIONAL AFFILIATIONS & ACCOMPLISHMENTS

- NAIOP – Active Member
- CoStar Power Broker 2007