



MICHAEL R. KAMMERLING
Senior Vice President, Retail Group
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CAREER SUMMARY

In March of 2000, Grubb & Ellis|Las Vegas recruited Michael to direct the growth of its retail services group. Currently Michael is Senior Vice President, Retail Group with over 17 years of commercial brokerage experience in the Las Vegas market. Michael has been involved with over \$500 million in sale and lease transactions and has focused on landlord and tenant representation services, land sales, development advisory services and investment sales. Michael brings a unique blend of capabilities and qualities especially in the analysis, development, and marketing of commercial land while providing “value-added” consultation services.

Michael has earned the distinction of being the top producing retail broker nationally for all of Grubb & Ellis Company four times and the Advisor of the Year award for the Las Vegas office five times in the last six years. Additionally, he has received the Circle of Excellence designation, a prestigious award based on annual gross production and outstanding client service, five times. In 2007, he was accepted into the Grubb & Ellis Company President’s Council, a designation for a select group of professionals within the company that embody a strong commitment to service excellence, personal and professional development, and dedication to the future growth of the organization.

Michael has represented many of the top developers in Southern Nevada, including the Thomas and Mack Company, Laurich Properties, Donahue-Schreiber, World Premiere Investments and The Molasky Companies. Tenant representation assignments included Office Depot, Verizon Wireless, Black Angus, Mobil Oil, Alamo Car Rental, California AAA, Midas Muffler, CNL Restaurant Services, Tweeter, Leslie’s Pool Supply, Pioneer Citizens Bank, Walgreens (dispositions) and a large variety of restaurant tenants including Elephant Bar, Panera Bread, Morton’s, Boston Pizza, Golden Corral, Johnny Carino’s, On the Border, Avenue A, Panda Inn and CCA Global.

Prior to joining Grubb & Ellis|Las Vegas, Michael was Senior Vice President/Partner with Lee and Associates, a regional brokerage firm, for 10 years. Before relocating to Las Vegas, Michael spent eight years in Dallas, Texas, where he worked for several firms including Merrill Lynch Commercial Real Estate Services, where he began his commercial brokerage career, and Libra Properties, a small retail development company that he founded, which focused on the development of small strip centers and build-to-suit opportunities for national pad users.

MICHAEL R. KAMMERLING (CONTINUED)

EDUCATION

- Associate of Science, Accounting – Rochester Institute of Technology, Rochester, New York
- Bachelor of Science, Sociology – Rochester Institute of Technology, Rochester, New York

PROFESSIONAL AFFILIATIONS & ACCOMPLISHMENTS

- CCIM Courses I, II
- International Council of Shopping Centers (ICSC)
- CoStar Power Broker 2008